

## RECAP IQ DEAL BUILDER

# HOW COULD I IDENTIFY POTENTIAL ALLIANCE OPPORTUNITIES?

### USE CASE

I'm at a university developing bioinformatics and would like to find biotechs that have had license agreements in this area in the past as a way to research potential alliance partners

### HOW TO CONSTRUCT

Go to Search > Alliances and construct your search (Parties: "University/Biotech"; Agreement Type: "License"; Technology: "Bioinformatics"). Then click "Search Now".

### Alliance Search Builder

Enter criteria below to retrieve matching alliances from our database.

[Search Now](#) [Reset Fields](#)

Company:  Subject Text:

Parties:  Agreement Type:

Technology:  Stage:

Filed Contracts  Deal Snapshot  Financials Disclosed

<b>Agreement Date:</b> From: <input type="text"/> mm/yyyy Until: <input type="text"/> mm/yyyy	<b>Deal Size:</b> Greater than \$ <input type="text"/> M Less than \$ <input type="text"/> M	<b>Upfront Payment:</b> Greater than \$ <input type="text"/> M Less than \$ <input type="text"/> M	<b>Royalty Rate:</b> Greater than <input type="text"/> % Less than <input type="text"/> %
<b>Equity:</b> Greater than \$ <input type="text"/> M Less than \$ <input type="text"/> M	<b>R &amp; D Payment:</b> Greater than \$ <input type="text"/> M Less than \$ <input type="text"/> M	<b>Total Milestone Payment:</b> Greater than \$ <input type="text"/> M Less than \$ <input type="text"/> M	<b>Profit Split:</b> Greater than <input type="text"/> % Less than <input type="text"/> %

## RESULTS

A list of alliances meeting the search criteria is found. From the search results, you can:

- Print or download the results to Excel for additional analysis or executive presentation
- Drill into the alliances for access to:
  - Alliance Summary plus a Deal Snapshot view of the contract terms
  - Press Releases
  - Contracts
  - Contract Analysis
  - Clinical Indications and Patents associated with the deal
  - Similar alliances

**Search Results** [Save Search](#) [Modify Search](#) [New Search](#)

204 results. [+ Search Criteria:](#)

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	Parties	Date	Type	Size	Upfront	Total Milestone	Royalty	Subject
1	Harvard / GHS Healthcare	05/2013	L					Reverse Engineering and Forward Simulation (REFS) platform to study signaling and transcriptional events in embryonic development
2	National Cancer Institute / GVK Biosciences	09/2012	L					GVK BIO Online Biomarker Database
3	Golden Helix / Baylor College	05/2011	Col, L					Combination of Multivariate and Collapsing (CMC) and Kernel Based Adaptive Cluster (KBAC) methods for Golden Helix SNP & Variation Suite (SVS) to analyze rare DNA sequence variants
4	Georgetown University / Ariadne	02/2011	L					Pathway Studio software for cancer modeling
5	Baylor Research Institute / Eureka Genomics	02/2011	Col, L					Research collaboration using DNA sequencing to determine JC virus' role in colorectal cancer with potential to develop diagnostics
6	National Institute of Advanced Industrial Science and Technology / ChemAxon	11/2010	L					JChem for Japanese Consortium for Glycobiology and Glycotechnology Database
7	Princeton Mass Spectrometry Center / Integromics	11/2010	L					Omicshub Data Management and Analysis Solution
8	Broad Institute / ChemAxon	08/2010	L					Discovery toolkits and desktop applications to accelerate small molecule research

